



CTL PROCUREMENT OPTIONS AND PROGRAMS

Flexible Purchase Plans to Fit Your Needs

Work with your CTL account manager to create a customized Chromebook and accessories purchase plan that works for your organization and your budget.

Learn how CTL's breadth of flexible purchase options satisfy your budget and additional requirements including device lifecycles, fiscal calendar, warranty needs, inventory control, repair programs, and more.



Old device trade-ins

Have old computing devices you no longer need? Start your new purchase process with a trade-in and receive credit toward new CTL devices. Ask your account manager for an estimate.



New device purchase

Purchase new Chromebooks or other CTL products outright and receive volume discounts, special education and government contract pricing, and end-of-life and upgrade flexibility – all without contractual obligations.



Device leasing and loan programs

CTL brings you financial partners offering attractive Chromebook leasing and loan options. Eliminate large upfront investment costs, enjoy flexible payment plans and deferred payments, receive equipment on your schedule, and make budgeting easier.



Device rental

Save time, hassle, and always enjoy the newest technology with CTL's "ChromeOS as a Service," or CaaS, rental program. With one low monthly payment, you receive the newest CTL Chromebooks, pay no large upfront costs, and better control your costs throughout the lifetime of your program.

We'll help you purchase your way

Your dedicated account manager will discuss the unique variety of easy options to complete your transaction of ChromeOS devices, including:

- Through a private cart in our online store
- Via traditional PO and billing system
- With your own private ChromeOS device ordering system for parents, teachers, or employees (special conditions apply)
- Additional purchase vehicles, such as state purchase contracts



CTL Procurement Options and Programs

Work with your dedicated account manager to review and select from CTL’s flexible variety of options for procuring Chromebooks and accessory items.

	CTL Direct Purchase	Lease with CTL Partner Agency	Loan with CTL Partner Agency	CTL Direct Device Rental (CaaS)
Ownership type	Own all CTL equipment outright.	Lease devices for the length of the term.	Purchase devices and pay over the agreed upon term.	Rent devices under our “Chrome-as-a-Service” program from CTL for typically 1-3 years.
Budget	Purchasing Chromebooks outright usually results in the lower overall cost.	Eliminate large upfront investment and spread the cost of leased Chromebooks over a fixed period. Deferred payment options may be available.	Eliminate large upfront investment and spread the purchase cost of Chromebooks over a fixed period. Deferred payment options may be available.	Eliminate large upfront investment and spread the rental cost of Chromebooks over a fixed period.
Device lifecycle management	CTL configures, deploys, maintains, and sustains your device fleet in partnership with you, according to your selected warranty and service plans.			
Configuration and deployment services	CTL provides free ZTE and other configuration services with free shipping on volume orders direct to your facility.			
Terms & conditions of equipment procurement	No contracts—no leases, loans, or penalties for early termination.	You’re bound by a lease with set terms and potential early termination penalties.	You’re bound by a loan with set terms and potential early termination penalties.	You’re bound by a rental agreement with set terms.
Asset categorization	You own the Chromebooks, which can be an advantage for accounting or insurance purposes.	The Chromebook assets are the property of the lessor.	You own the Chromebooks, which can be an advantage for accounting or insurance purposes.	The Chromebook assets are the property of CTL.
Maintenance & Repair	Repair your own and/or depend on CTL’s hallmark lifecycle services for maintenance and repair. Select from a variety of CTL warranty and service plans.	Repair your own and/or depend on CTL’s hallmark lifecycle services for maintenance and repair. Select from a variety of CTL warranty and service plans.	Repair your own and/or depend on CTL’s hallmark lifecycle services for maintenance and repair. Select from a variety of CTL warranty and service plans.	Return all Chromebooks to CTL for maintenance and/or repair. Enjoy parts and labor coverage including accidental damage and 2-way shipping.
End of life plan	Trade-in for credit toward new CTL devices, recycle, or other disposal plan.	Return the devices to the lessor or buy outright at an agreed-upon price from the lessor.	Keep the devices once payments complete or trade-in for discount credit toward new CTL devices.	Return or exchange the devices at the end of the rental period.

Streamline your program rollouts with industry-leading CTL services.

Whether you’re purchasing, leasing, or renting your devices, count on CTL for customized, service-focused experiences that eliminate the time and cost of third-party servicing. From best-practice guidance to program implementation and ongoing maintenance, only CTL delivers the OEM-expert support you need across the life cycle of your Chromebook program.

Ask your program manager about creating a Lifecycle Services plan with your Chromebook procurements.