



CTL COMPLETE FLEET SERVICES

Simplify EdTech Deployments at Scale

For your largest EdTech deployments, CTL combines the flexibility and customization you need with deep, scale-tested logistics and technical expertise to ensure streamlined rollouts and lifecycle management for Chromebooks and related EdTech.





CTL Complete Fleet Services

CTL's Complete Fleet Service eliminates the anxiety of large-scale EdTech rollouts. We get devices into classrooms quickly and effortlessly by combining flexible planning, expert logistics, automation, and dedicated support. Our service streamlines deployment and manages the entire device lifecycle, freeing your IT team from complexity and chaos.



Meet your goals with custom program design and device choice. CTL works closely with you to tailor your program with Chromebooks and other EdTech products and services that meet your goals and your program rollout timeline.



Make it easy for your network of schools to order. From simple coupon codes in our e-commerce store to complete bespoke online ordering portals, CTL simplifies the process for you and your schools.



Receive 1:1 concierge account management and service. Enjoy dedicated, executive-level account management and technical service throughout your program, including weekly or monthly reporting.



Smooth program rollouts. CTL expertly manages the significant logistical complexity of your large program configuration and deployment, with a wide array of customized configuration options, tracking options, and effortless drop shipping to any number of locations.



Simplify maintenance and repair.

CTL assists you with any number of models of device maintenance and repair options, including performing authorized CTL depot repair, authorized pro self-repair programs, and even a student repair curriculum for career and technical education.



Reclaim value from retired assets.

As a Certified B Corporation, CTL assists with ITAD and e-waste mitigation services, including device buybacks for cash or credit toward new tech purchases, certified data destruction, and responsible recycling.



Rely on the industry's most experienced team. For more than a decade, CTL has supplied and managed large-scale deployments consisting of tens of thousands of Chromebooks (including LTE-enabled devices) and other EdTech for the industry's largest school networks.

What's Included?

CTL offers the industry's most comprehensive set of products and services within our Complete Fleet Service.

Feature	Description
Devices	Select from any combination of devices offered by CTL, including Chromebooks, Chromebox, Windows devices, Apple devices, charging carts, accessories, and other EdTech equipment. Schools can also offer a selection of device types within a single program to provide choices for individual schools to fit their users' profiles.
Concierge Program Planning and Project Management	Enjoy personalized programming, account management, and technical service throughout your program. Your customized program can include: • Concierge service: dedicated account management with access to CTL's leadership in weekly or monthly sync meetings • Trade-in estimate for your existing aging IT assets • Custom online ordering portal with optional school network branding • Reporting customized to your data needs and reporting cadence • Available CTL support for any professional development, local communications, or local event needs • IT consulting for infrastructure needs • Best practice program planning and advice
Configuration and Deployment Services	Smooth program rollouts and simplify logistical complexity with CTL's automated systems. Get an array of custom configuration options and services, which can include: • Hands-on deployment project management • Sim and eSim card setup and testing for LTE Chromebook devices • Enhanced ZTE - white glove service including asset tagging, serial number logging, and other services • Eco-friendly bulk boxing for easy unpacking with minimal waste • Customized branding with printing, laser etching, case marking, or other custom solution • Deployment shipping to any number of locations • 3rd party software installations as required for cybersecurity, Chromebook check-ins, asset management, or other needs • Technical deployment support for your team with optional in-person deployment assistance at your locations • Automated shipment tracking and status updates
Maintenance, Repair Services, and Support	In partnership with you, CTL develops a customized maintenance and repair program to suit your needs. Elements can include: • Dedicated tech team on your account with optional in-person technical repair support • Concierge RMA pickup and delivery • Warranty plans, customized for your program needs • Accidental damage plans, customized for your program needs • Optional summer (or other school break) device refresh services • Free access to CTL's student repair program and resources • Authorized self-repair process and resources for your tech team
IT Asset Disposition Services and Support	As a Certified B Corporation, CTL offers e-waste mitigation and value reclamation services with its Complete Fleet Service: • Deployment waste removal • Available e-waste mitigation and value reclamation: CTL removes used IT assets for refurbishment or R2v3 recycling with potential cash back or credit toward new devices • Available cybersecurity protection - protect student and teacher data with certified data wiping / destruction
Communications Services and Support	CTL will provide communications templates for a press release, social media posting, and school newsletter to help you communicate the benefits of your program. As your partner, CTL can also provide attendance, presentations, and support for your industry events.

A Proven Track Record of Successful, Large-Scale Fleet Deployment

CTL doesn't just sell devices—we deliver proven, scalable success. Over the past decade, we've deployed hundreds of thousands of Chromebooks and EdTech solutions for K-12 school districts. When you partner with us, we bring that deep expertise to help you overcome your unique challenges with tailored, streamlined solutions, smoothing your large-scale rollouts.

Large School Network Programs Rely on CTL for Technology Partnership



Reclaim your time. Discover how to simplify your entire fleet lifecycle—from buying and deploying to managing and retiring devices—and free your IT staff for strategic work.

Streamline EdTech. Amplify Learning.

CTL is more than a vendor—we're your strategic technology partner. We replace transactional vendors with a side-by-side partnership, delivering award-winning product and service solutions that streamline your entire EdTech lifecycle. **Learn more at ctl.net.**

Contact your CTL account representative to get started today.

 ctl.net

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 [ctl-corporation](https://www.linkedin.com/company/ctl-corporation)



Learn more about
CTL's Complete
Fleet Services

CUSTOMER SUCCESS

Baker Charter Virtual Schools

“It has been an absolute pleasure working with Amber and the CTL team as our partner in device procurement. CTL's LTE-enabled devices keep our virtual learners connected, allowing them to learn regardless of their home connectivity. They manufacture high-quality hardware, pair each device with Google licenses, provision the devices, drop-ship them directly to students, and provide tracking information to Baker Charter faculty. We have found the devices to be sturdy, the connectivity reliable, and the devices easy for students to use.

The level of care and attention to detail that CTL puts into every step of the process is unmatched. Their team is incredibly responsive, easy to work with, and always quick to find solutions. CTL has completely transformed the way we manage student technology. What was once a significant challenge is now an efficient process. Their speed, reliability, and constant support make a huge difference for our staff and families.

Our partnership with CTL is truly a win-win, and we are so grateful for the flexibility, expertise, and support of the entire CTL team.

Leah Weiske
Asset Manager
Tech Department, Baker Charter Schools